

What is today about?

- We are co-creating a values-based community that is rewarding to belong to
- Brief look at industries and market growth potential.
- Learn about our company, our world class products and the science of cannabinoids
- Explain what we do and how we work.
- Demonstrate what would be available to you: income and business development.











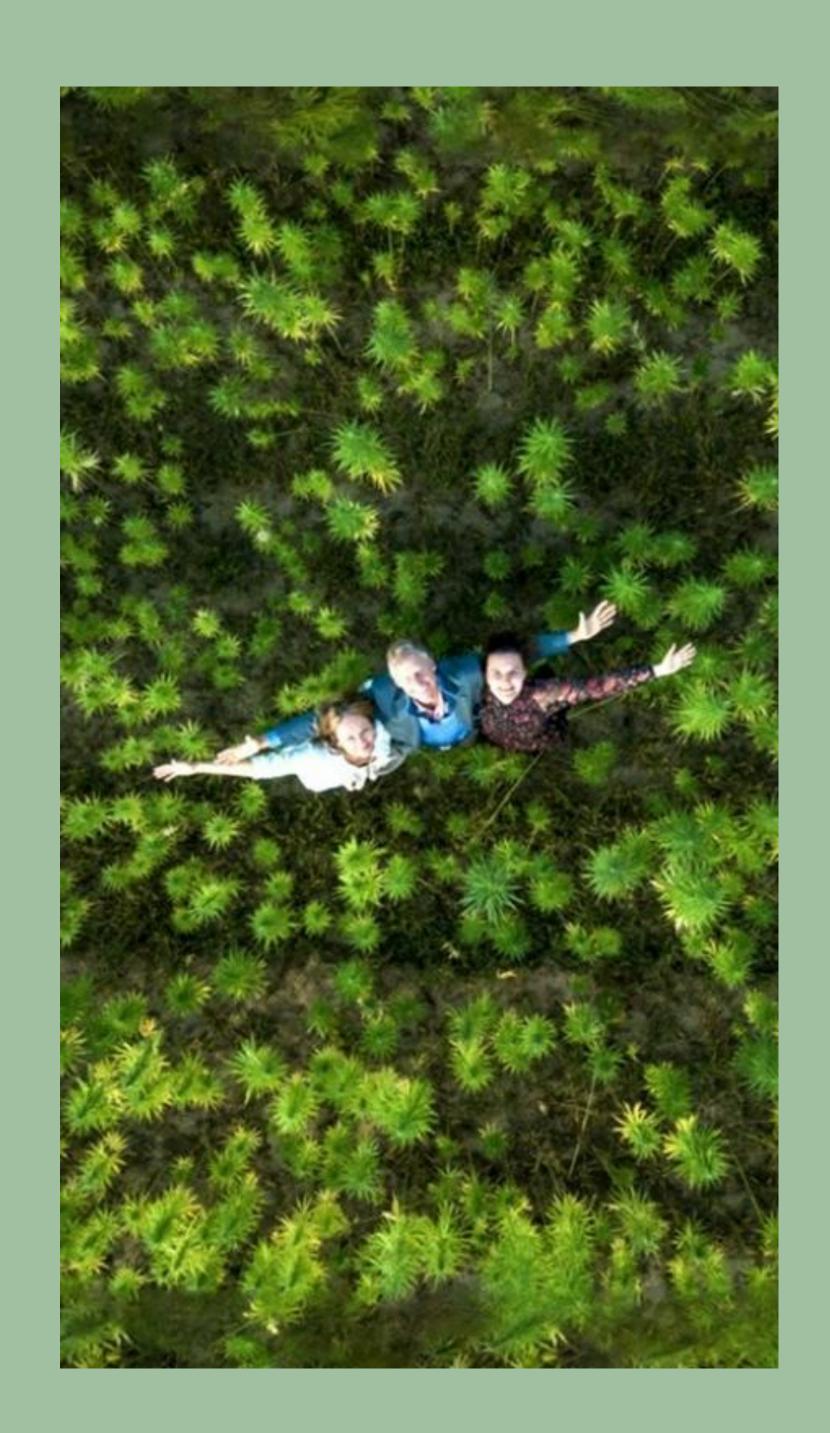
are

here?

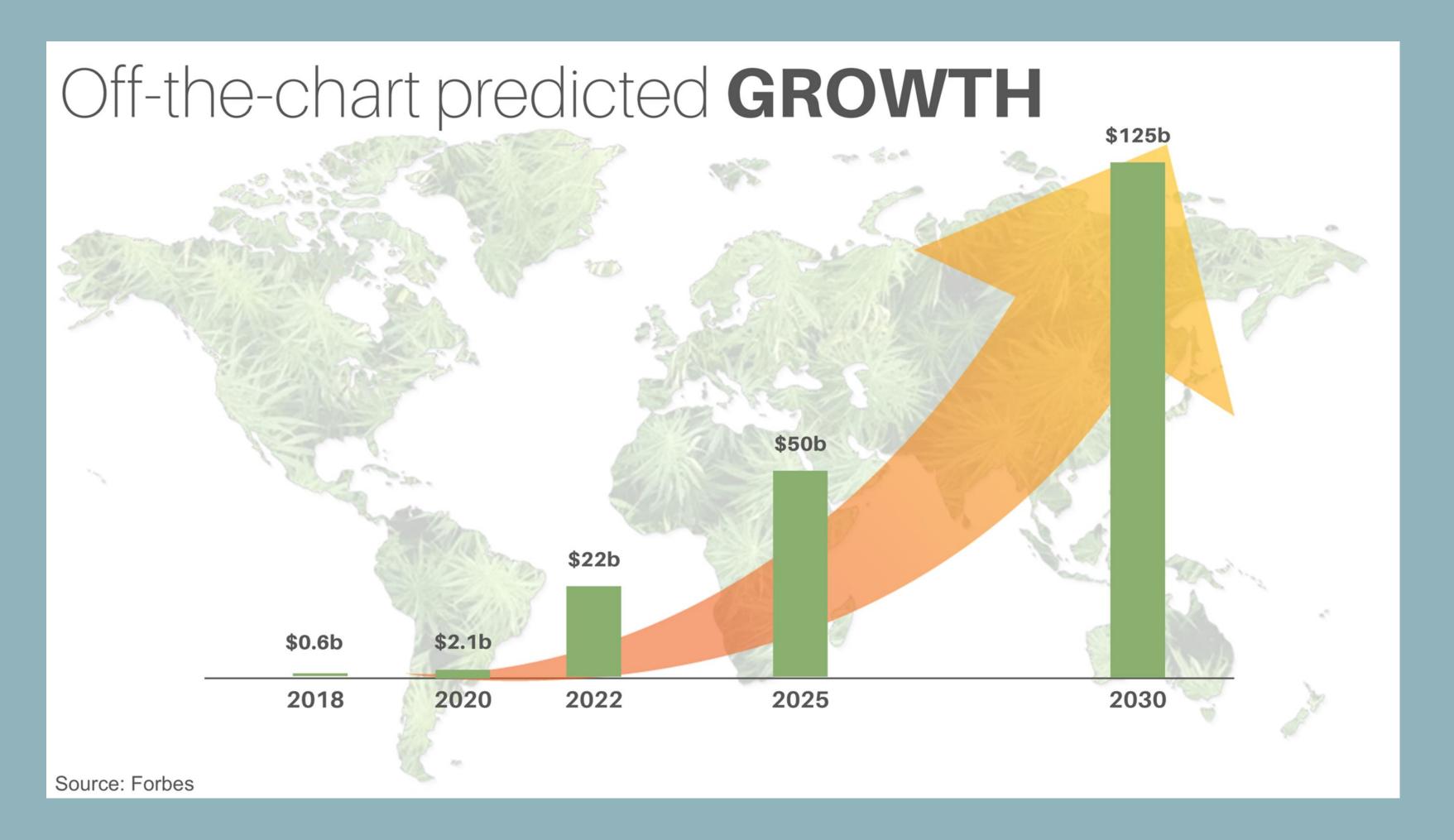








WHY OEt involved in the HEMPS CANNABINOID INDUSTRY?



The initial cannabis and Hemp Gold Rush of 2019-2021 has given way to steady growth. With significant expansion projected over the next decade, the industry is poised for exciting developments.



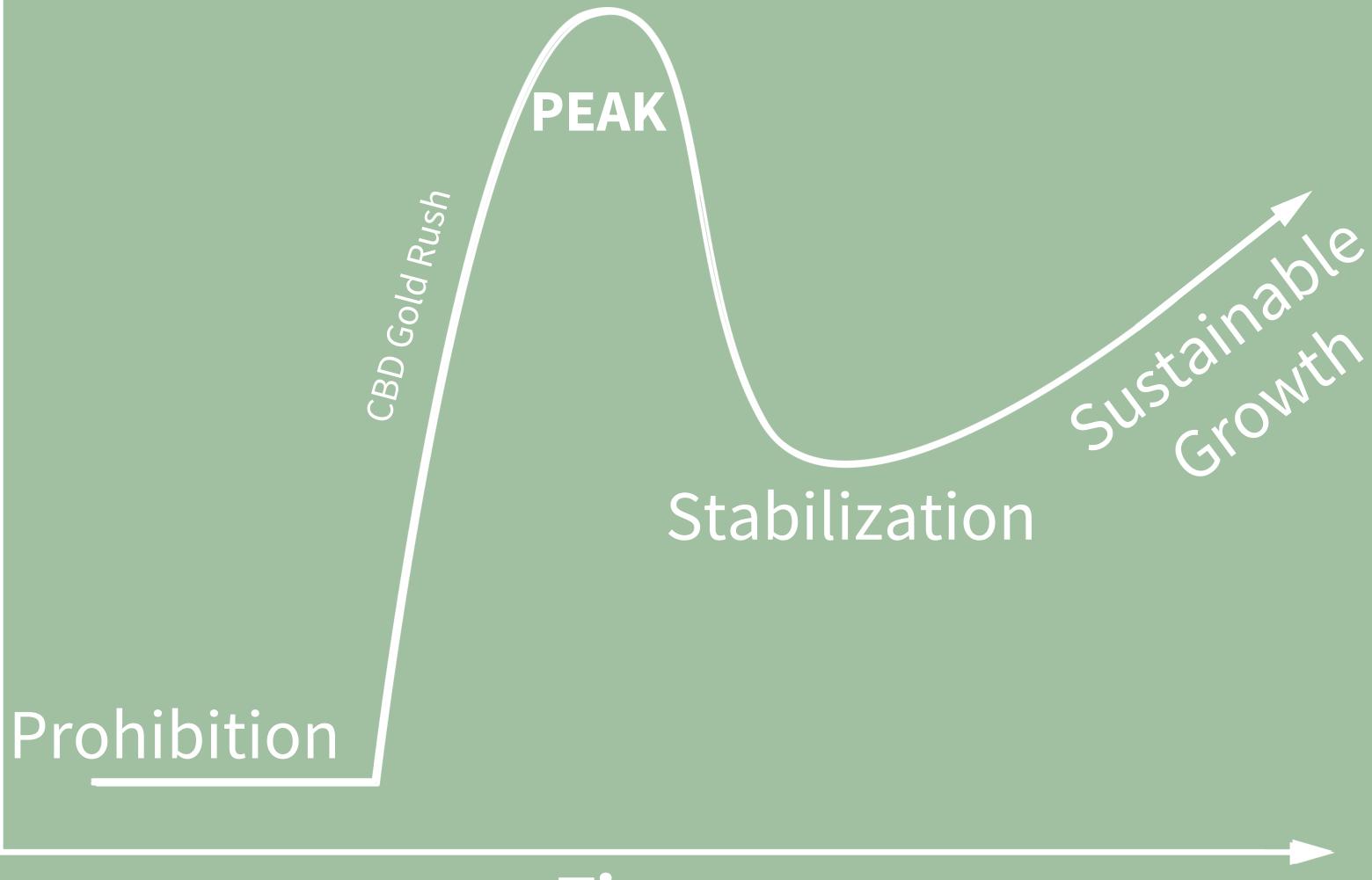
Hemp Gold Rush Of 2019-2021

We were the First.

We are the Best.

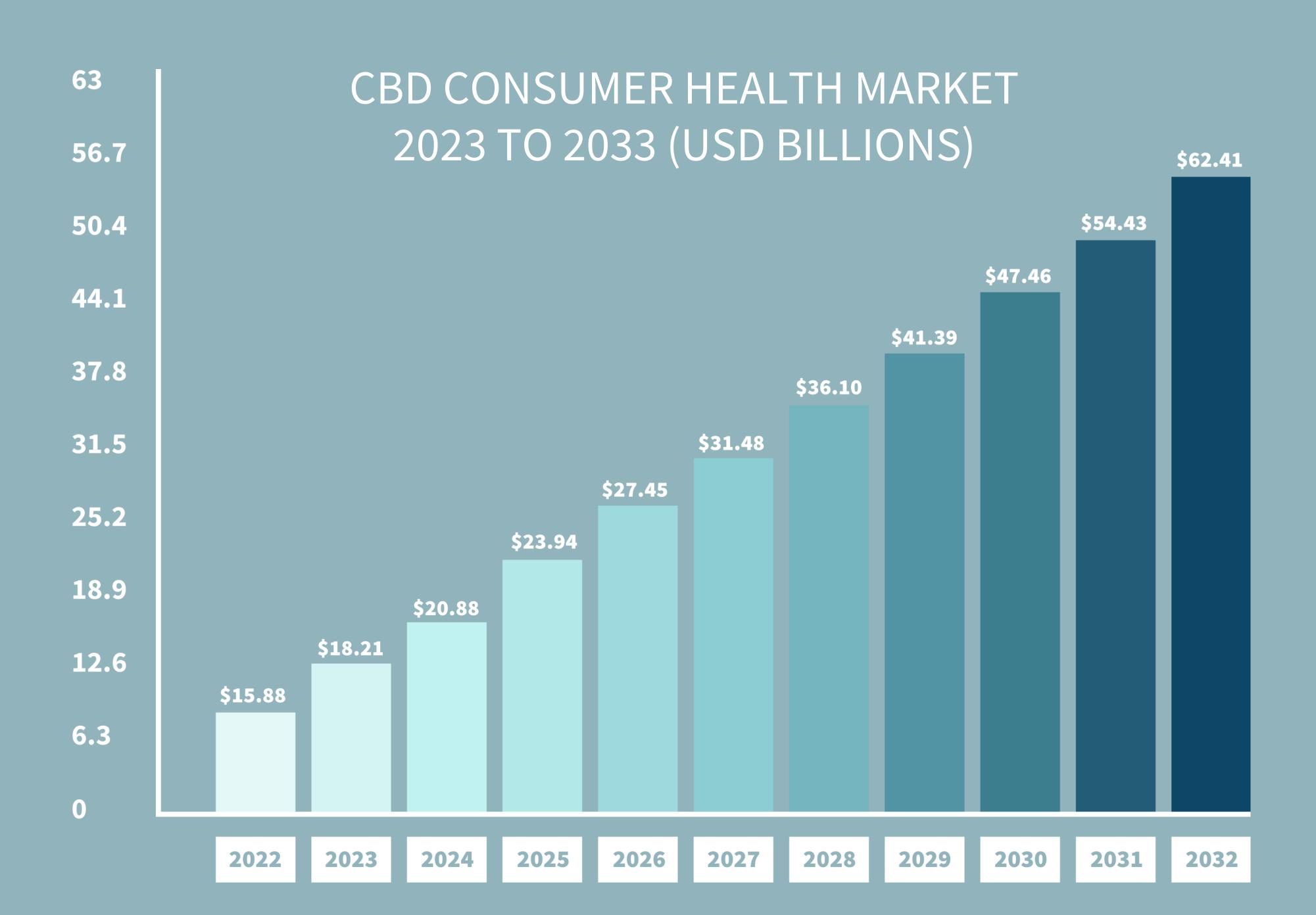
We're still here and poised to become the <u>Biggest</u>.

Over Supply & Authorities React



Time







HEALTH, SUSTAINABILITY, COMMUNITY & BUSINESS







KNOWTHE DIFFERENCE



HEMP

- Tall and lengthy (can grow up to 3-6 meters high)
- High concentration of CBD (non-intoxicating)
- Numerous practical applications for industrial use
- Around the world, it is grown mostly for fibre and textiles

MARIJUANA

- Short and bushy (can grow about waist high)
- High concentration of THC (intoxicating)
- Grown for psychoactive intoxicating effect
- No industrial application



HISTORY OF HEMP

2737 B.C.



The Chinese Emperor Shen Hung recorded the first medicinal use of hemp, a plant previously known only for fibers and textiles.

1850



Hemp is grown by most major farms and is a staple of agriculture. It is also listed in the US Official Drug Reference Manual as a legit<u>imate</u> treatment for a wide range of ailments.

1937



The Passage of the Marijuana Tax Act of 1937 ended the farming and use of all cannabis plants, including hemp, across the US, and eventually throughout most of the world.

THE WAR AGAINST CANNABIS For over 80 years, the world has been deprived of one of the most ubiquitous and beneficial plants in the global food chain. Whether consumed directly or not, cannabinoids were present in nearly all diets around the world. We are only now learning the long and short-term impacts on our health and wellness.

2012



Kannaway brings hemp and CBD products back into the US and other global markets – becoming the first to launch commercial CBD products.



HISTORY OF HEMP

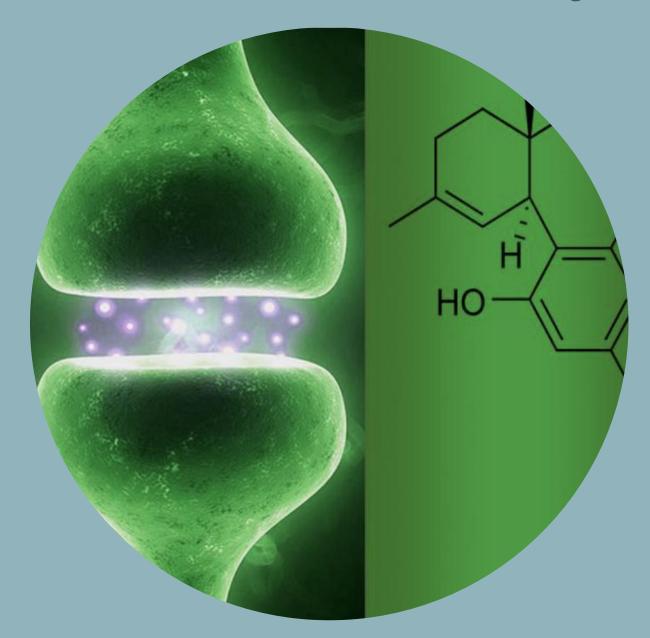


Dr Raphael Mechoulam isolates the molecules of CBD and THC for the very first time.

1992

Dr Mechoulam makes one of the most important scientific discoveries of the 20th century:

The Endo-Cannabinoid System (ECS)





"The discovery of the Endo-Cannabinoid System is THE most important medical scientific discovery ever and will save more lives than the discovery and application of sterile surgical techniques."

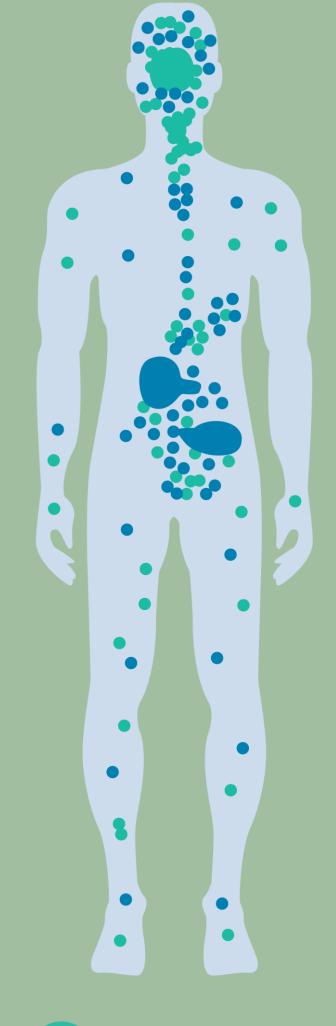
Dr. David Allen

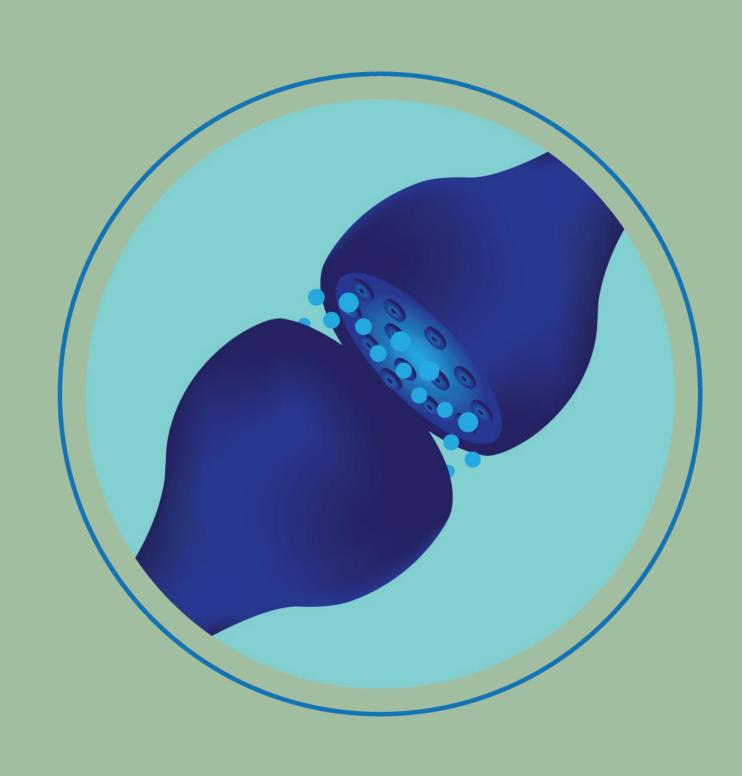
Cardiac Surgeon and member of the international Cannabis Research Society





CANNABINOIDS AND THE ECS





- Our bodies have an entire regulatory system called the Endocannabinoid System (ECS).
- It's the largest self-regulating system within our bodies.
- It uses cannabinoids to transmit certain signals and regulate homeostasis within us.
- Serves to balance our mood, appetite, sleep and hormone production.

- CB 1 Receptor
- CB 2 Receptor



THE PROBLEM Clinical Endocannabinoid Deficiency (CED)

"Researchers believe that the underlying cause of many ailments, particularly those related to the immune system and inflammation, could be a disorder referred to as clinical endocannabinoid deficiency."

- Dr. Ethan Russo











THESOLUTION

Supplementing our own endo-cannabinoids with phyto-cannabinoids, extracted from plants like hemp.





US006630507B1

(12) United States Patent Hampson et al.

(10) Patent No.: US 6,630,507 B1

(45) Date of Patent: Oct. 7, 2003

(54) CANNABINOIDS AS ANTIOXIDANTS AND NEUROPROTECTANTS

(75) Inventors: Aidan J. Hampson, Irvine, CA (US); Julius Axelrod, Rockville, MD (US);

Maurizio Grimaldi, Bethesda, MD

(US)

(73) Assignee: The United States of America as

represented by the Department of

Health and Human Services,

Washington, DC (US)

OTHER PUBLICATIONS

Windholz et al., The Merck Index, Tenth Edition (1983) p. 241, abstract No. 1723.*

Mechoulam et al., "A Total Synthesis of d1–Δ¹–Tetrahydrocannabinol, the Active Constituent of Hashish¹," *Jour*nal of the American Chemical Society, 87:14:3273–3275 (1965).

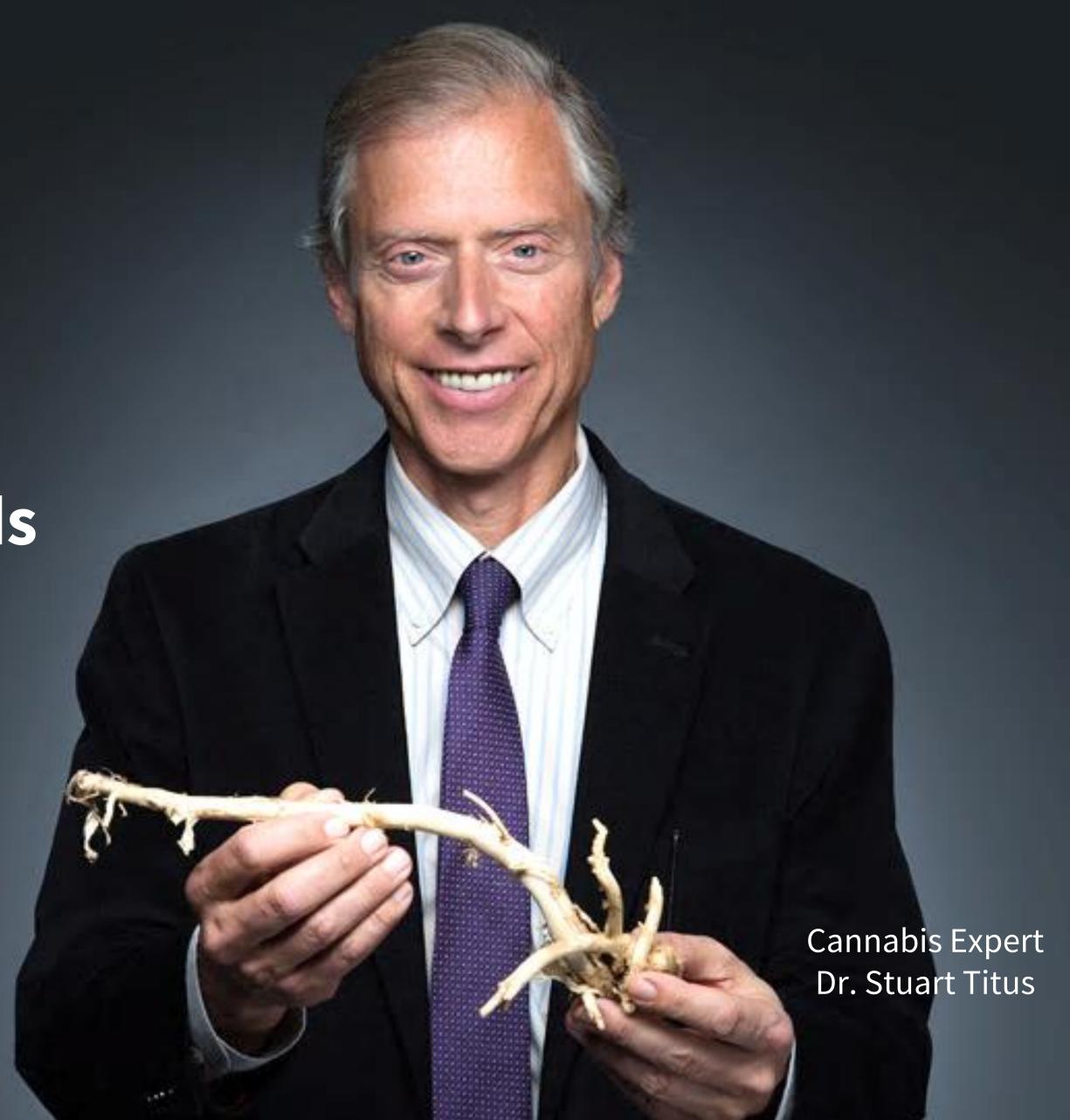
Mechoulam et al., "Chemical Basis of Hashish Activity," Science, 18:611-612 (1970).

Ottersen et al., "The Crystal and Molecular Structure of Cannabidiol," *Acta Chem. Scand. B* 31, 9:807–812 (1977). Cupha et al. "Chronic Administration of Cannabidiol to



We Are Kannaway:

- True industry pioneers
- Innovation leaders
- Regulatory champions
- Setting the quality standards
- Established in 40 countries







HEMP & WELLNESS COMPANY





HEMP & WELLNESS COMPANY

2017 2018 2019 2022

First company to legally register a CBDbased nutritional supplement company to offer CBD products in Europe

First company to bring legal CBD products to Mexico

First company to launch a legal CBD drug in Paraguay First company to have products listed in the Prescribers Digital Reference (PDR)

First company to address United Nations and WHO about CBD

First direct selling company to offer a CBN product

First direct
selling company
to offer a CBG
product in
Europe



HEMP & WELLNESS COMPANY

2021

2022

2023

Established partnerships with top hemp industry organizations in Japan, strengthening our global presence.

Collaborated with the Por Grace Foundation to provide critical support for special needs children, underscoring our commitment to corporate social responsibility.

Received BSCG Certified Drug-Free Approval for our Pure Gold CBD, assuring customers of its safety and purity.

Held our 2022 Elite Retreat in Thailand to celebrate the entrepreneurial achievements of our top performers.

Launched a host of new wellness and nutrition products, including weight loss, superfruit, and detox products, to meet the diverse needs of our customers.

Consolidated our corporate offices, manufacturing, production, warehousing, and fulfillment into a new Headquarters, streamlining our operations and enhancing efficiency.

Renewed our focus on international markets in Latin America and Europe.



HEMP & WELLNESS COMPANY

2024

2025

Launched on-the-ground sales in Japan, marking an important step in our international expansion and solidifying our Asian market footprint.

Marking a significant milestone, we celebrated our 10th anniversary of pioneering the Hemp Wellness movement worldwide.

We proudly sponsored the Hemp For Humanity Event in Tokyo, Japan, uniting some of the foremost voices in the international hemp movement and further igniting global excitement about the possibilities of hemp.

Launched P³ Pure Plant Power in Europe, our latest and most advanced CBD offering. This product, also recognized as Active³ in the Japanese market, represents a significant step in our CBD innovation.

We Pioneered the Hemp Industry that We All Know Today.



1st Publicly-traded hemp company in the US

1st to launch CBD products

1st to develop strict quality standards for lab testing

1st Direct Selling company in the hemp industry

1st Direct Selling hemp company in Europe, Japan and Mexico

1st company to address the United Nations, the WHO, the US FDA, the European Parliament, Japan's Ministry of Health about CBD

1st and only CBD product listed in the USA Prescribers Digital Reference



Kannaway's Comprehensive Hemp & Wellness Suite



Kannaway is the best choice for world-class, certified organic, non-GMO hemp and wellness products.



TRIPLE LAB TESTED

When it comes to quality, we leave nothing to chance. Our ingredients are sourced from the finest hemp farms in the world. We inspect each batch of our hemp oil at three different points in the cultivation process through our stringent Triple Lab Tested standard.

- 1. INITIAL TESTING OF THE HEMP BIOMASS AFTER HARVEST
- 2. SECONDARY TESTING BY AN ACCREDITED LAB AFTER EXTRACTION
- 3. FINAL LAB TESTING OF FINISHED GOODS WITH PUBLISHED COAS















KANNAWAY Pure Gold

Broad Spectrum • THC Non-detectable

The only CBD product listed in the Prescriber's Digital Reference, a resource used by medical professionals!

PURE GOLD 1000mg CBD

- Gold formula
- 1000 mg CBD / 120 ml
- 33 servings per bottle
- Mixed with MCT Oil (medium chain triglyceride or coconut oil)





KANNAWAY P³ Pure Plant Power

- Kannaway's most potent and advanced formula
- The ultimate defense against inflammation
- A neuroprotective advantage using Myrcene and Terpenes to enhance CBD delivery
- Boosting immune health with key synergistic vitamins D3, E, K2-supporting bone health, skin protection and immunity

 Key Ingredients: Hemp extract with 3000 mg CBD, Sea buckthorn, Chili extract, Piperine, Ginger, Turmeric, Rosehip, Vitamin D3, E, and K2, Myrcene, and Myrrh





KANNAWAY Sleep³ (Superior Sleep Support)

Raw Organic Hemp Extract 1000mg CBD (Cannabidiol): Known for its calming effects, which help reduce anxiety and promote a more relaxed state for better sleep. It also contains essential fatty acids and other phytonutrients that support overall well-being.

CBN (Cannabinol) 500mg: A cannabinoid specifically recognized for its sedative effects, making it a key ingredient for promoting relaxation and supporting a more restful night's sleep.

Poppy Seed: The oil from poppy seeds, rich in essential fatty acids, contributes to relaxation and overall well-being, creating a more conducive state for sleep.

Walnut Oil: High in omega-3 and omega-6 fatty acids, walnut oil supports overall health, which contributes to better sleep by promoting a balanced state within the body.

Chamomile & Lavender: These botanicals are widely recognized for their calming and relaxing properties, making them effective in reducing anxiety and promoting a more peaceful and restful sleep.





KANNAWAY Hemp+ Applicator

Active Applicator – 3600 mg

Gold Standard Broad Spectrum Hemp Oil with Vitamins D & E

Benefits of Hemp+ Oral Applicator Active

Stay energised and active

No herbicides or pesticides and non-GMO

Benefits of Vitamin D

Contributes to the normal function of the immune system.

Benefits of Vitamin E

Contributes to the protection of cells from oxidative stress.





KANNAWAY Green Hemp Oil

- Combines nutritious organic hemp seed oil with our raw hemp oil kept in its natural state
- 500 mg of CBD
- Place and hold a serving under your tongue for 60-90 seconds for fast natural balancing benefits
- Can also be added to a morning cup of coffee, smoothie, or any other prepared food or beverage





KANNAWAY Premium CBG

CBG-rich Natural Extract • THC Non-detectable

- 500mg CBG + 200mg CBD
- CBG is known as the "mother cannabinoid" from which all other cannabinoids originate
- Many use CBG for uplifting mood & reducing anxiety/stress
- Supports better focus





KANNAWAY Salve • 500 mg CBD

- Cannabinoid receptors exist in the skin surface as well as in muscle and soft tissues of the body
- Spot specific relief for the "Musculo-skeletal discomfort"
- Many have also used for open wounds
- Combined with Asian herbal formula for skin absorption and penetration of product





KANNAWAY Advanced Skincare

Hemp + Vitamin C Ester Moisturizer

Hemp + Dragons Blood Serum

Hemp + Provitamin B5 Cleanser





KANNAWAY Pain Relief Cooling Roll-On 600 mg of CBD + 300mg CBG

ouding of CDD + Suding CDG

- Soothes Soreness, Reduces Inflammation, and Promotes Healing
- Key Ingredients:
- CBD & CBG: These powerhouse cannabinoids work together to reduce inflammation and promote overall well-being.
- Arnica: A well-known natural remedy, Arnica helps to minimize pain and swelling
- Menthol: This cooling ingredient provides a refreshing sensation that helps to numb discomfort
- Special Herbal Blend: Our unique blend of botanical extracts enhances the effectiveness of the formula, promoting faster healing and a return to pain-free movement





KANNAWAY Hydro Luxe Body Cream

- 1000 mg CBD
- Infused with premium CBD Isolate, Jojoba, and Almond, Kannaway's Hydro Luxe Body Cream is a luxurious body cream that intensely hydrates and smooths dry skin
- This all-natural formula with a refreshing cucumber melon aroma absorbs quickly for a non-greasy, velvety soft finish, leaving your skin nourished and softly radiant



MUSCADINE – The Superior Antioxidant

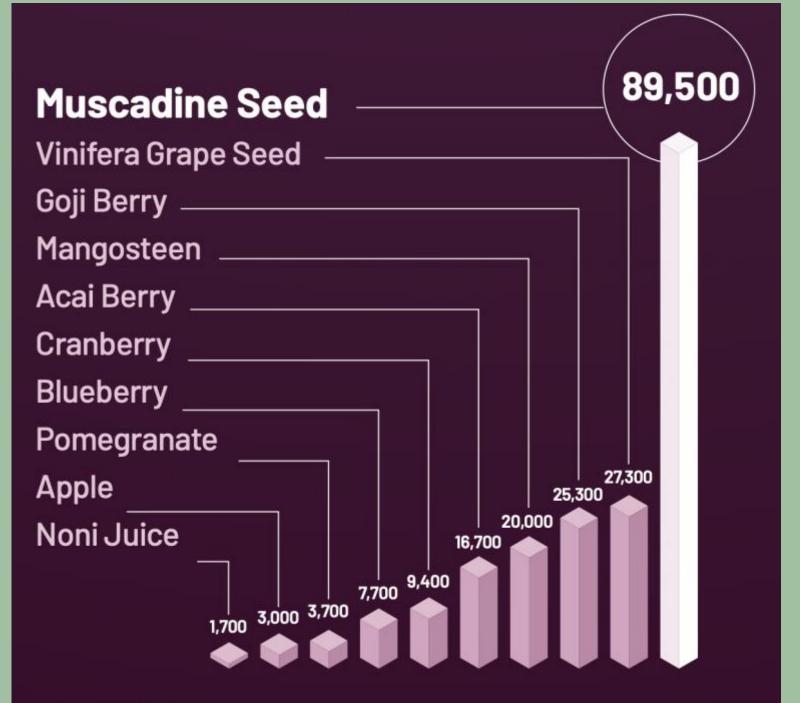


- With two more chromosomes than wine grapes, Muscadines have a remarkable natural immunity
- Grows naturally in the Southwestern U.S.
- Farmed with no pesticides or herbicides

Health benefits include:

- Reduce Oxidative Stress*
- Revitalize Energy Levels*
- Boost Cardiovascular Health*
- Increase Blood Flow*
- Improve Brain Function*
- Support Immunize System*
- Promote Joint Health*
- Support Sexual Health*

Over \$21 Million in Clinical Studies



Oxygen Radical Absorbance Capacity (ORAC)

Oxygen Radical Absorbance Capacity (ORAC) is a measure of a substance's ability to neutralize Free Radicals for the purpose of comparison to other tested substances.

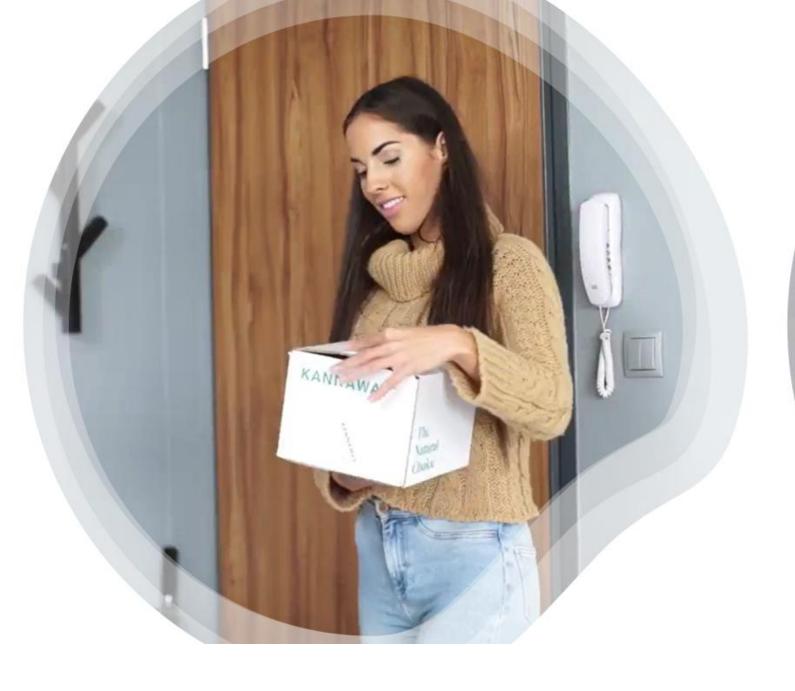
ORAC ratings vary from batch to batch. All ORAC ratings are measured by Brunswick Laboratories and are expressed as micromole TE per 100 grams.



Kannaway offers a Dynamic Lifestyle Business Model

- Life changing premium hemp products
- An Industry of the future
- Word-of-mouth recommendation
- Network of trained & motivated Brand Ambassadors
- An E-Commerce International opportunity
- Mentorship and Support to fuel your personal growth throughout your entrepreneurial journey











WHAT do we



USE

the products and feed your own endocannabinoid system



SHARE the products & earn

Share the **benefits** with others

Point towards education and research

Developa

handful of loyal regular customers

- Utilize educational tools and research
- Earn 23% margin on retail
- Direct Sales Commission (DSC) on first orders
- Up to 85% margin on bulk packs with regular customers
- Customers can get free products and earn rewards



Build a TEAM & Expand

Share the lifestyle business with others
Use a simple process
Identify 3 key people

- Power of Three! Enroll 3 Brand Ambassadors in your 1st 30 days and *double your Direct Sales Commission for 90 days!*
- Then repeat/duplicate the same process with your team
- This is how we <u>develop channels of distribution</u> and start <u>leveraging</u> <u>our time</u> and effort to create <u>multiple sources of income</u>.
- The higher the volume (BV) passing through your distribution channels, the higher the income.



COACH your TEAM to

- Use the products
- Achieve Double Direct Sales Commission (DSC)
- Qualify for Rank Advancement Commissions (RAC)
- Qualify for Minimum Income Guarantees (MIG)
- Qualify for travel incentives

DUPLICATE THE PROCESS AND GROW YOUR COMMISSIONS:

- Rank up and earn rank advancement commissions
- Unique Minimum Income Guarantee (MIG)
- Exciting travel incentives
- Support your growing team to succeed your total revenue goes up and your own commissions



THE PROCESS

- 1. Use the Products
- 2. Talk to People
- 3. Follow Up
- 4. Invite to an Event



WHAT NOW?

1. Customer

 Choose from the world's leading cannabis products.

Get updates from the CBD community.

 The possibility of becoming a regular customer, which gives you discounts on the price of products and the possibility of free deliveries.



2. Brand Ambassador

- Eligibility for earning commissions, reward trips, incentives, and much more!
- Personal Kannaway ecommerce website
- Wholesale pricing on Kannaway products

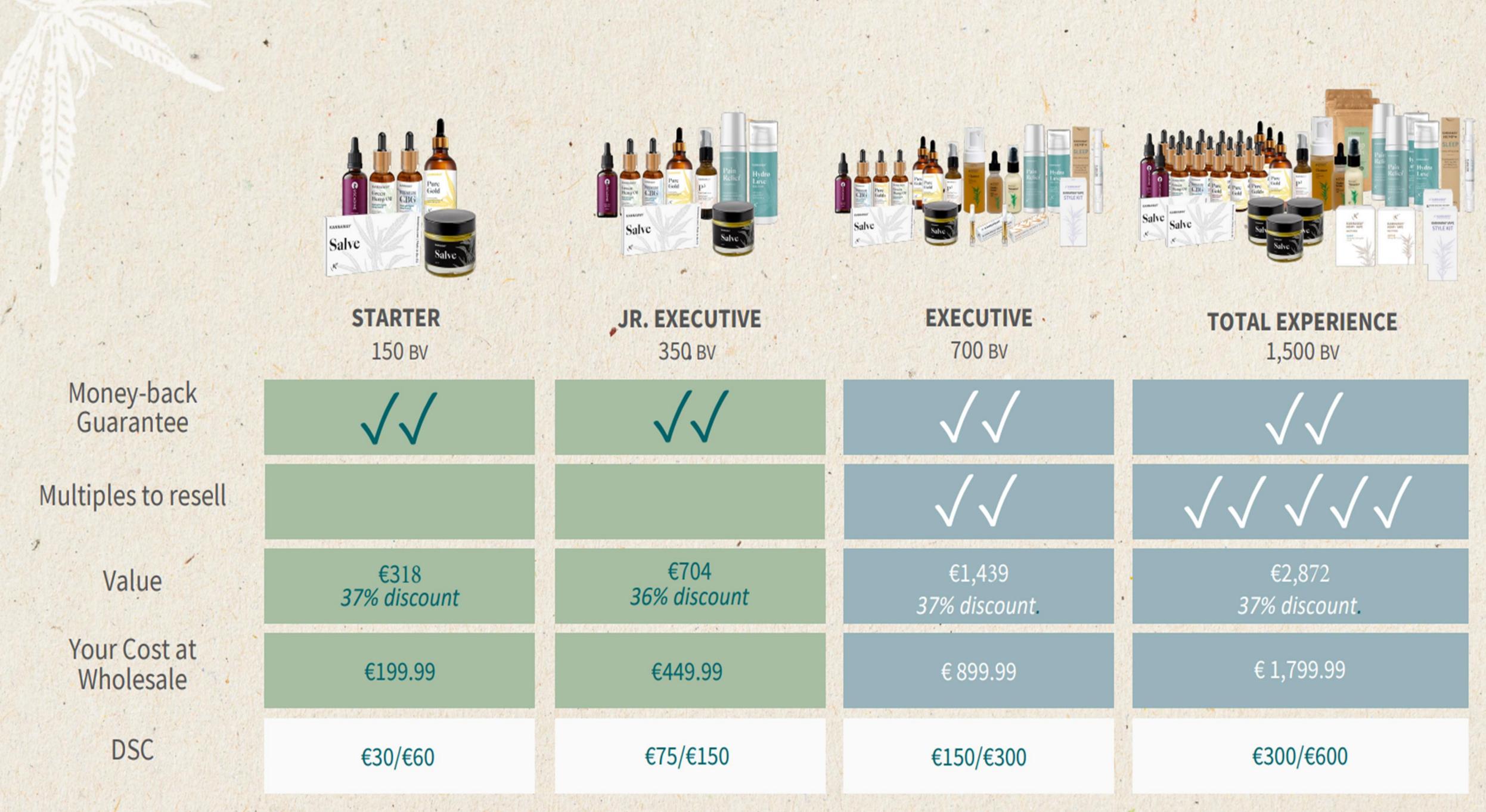


HOW DO YOU GET STARTED?



- 1. Decide your monthly income goal
- 2. Choose the appropriate Value Pack to launch your business
- 3. Enroll as a Brand Ambassador





^{*}Earn double DSC by enrolling 3 value packs within your first 30 days



WAYS TO EARN

- Retail Sales
- Direct Sales Commissions
- Team Override Commissions
- Rank Advancement Bonuses
- Minimum Income Guarantee



THE POWER OF THREE



Example with Jr. Executive Value Pack:

You choose the Jr. Exec Value Pack when you enroll in Kannaway and then you introduce three others and they duplicate what you did and purchase a Jr Exec Value Pack. Your DSC is 225Euro.



THE POWER OF THREE

FAST START DOUBLE DSC



450 €

Example with Jr. Executive Value Pack:

You enrolled three new BAs within your first 30 days of enrollment so your DSC was doubled to 450 Euro and you have a return on your initial investment of your Jr. Value Pack.





Compensation Plan

Minimum Income Guarantee (MIG) & Rank Advancement Commissions (RAC)

A career that fits all ambitions, from \$100/month to \$1million/year – RAC, Retail Margin Commissions, Direct Sales Commissions (DSC) and Value Pack Direct Sales Commissions (VPDSC) are Paid on top of MIG



BV 1,000 MIG \$100-\$300 RAC \$100-\$200



BV 3,000 MIG \$300-\$500 RAC \$200-\$400



BV 5,000 MIG \$500-\$1,000 RAC \$250-\$500



BV 10,000 MIG \$1,000-\$1,500 RAC \$750



BV 15,000 MIG \$1,500-\$3,000 RAC \$1,250-\$2,500



BV 30,000 MIG \$3,000-\$4,500 RAC \$1,750



BV 45,000 MIG \$4,500-\$6,000 RAC \$2,500-\$5,000



Compensation Plan

Minimum Income Guarantee (MIG) & Rank Advancement Commissions (RAC)

A career that fits all ambitions, from \$100/month to \$1million/year – RAC, Retail Margin Commissions, Direct Sales Commissions (DSC) and Value Pack Direct Sales Commissions (VPDSC) are Paid on top of MIG



BV 60,000 MIG \$6,000-\$10,000 RAC \$3,000



BV 100,000 MIG \$10,000-\$13,500 RAC \$3,750-\$7,000



BV 135,000 MIG \$13,500-\$24,000 RAC \$5,000-\$10,000



BV 240,000 MIG \$24,000-\$40,000 RAC \$24,000



BV 400,000 MIG \$40,000-\$60,000 RAC \$40,000





BV 1,000,000 MIG \$83,300 RAC \$100,000



ROAD TO AREA DIRECTOR





Example of RETURN ON INVESTMENT

YOU Jr Executive Value Pack 350 PV

350 BV \$100





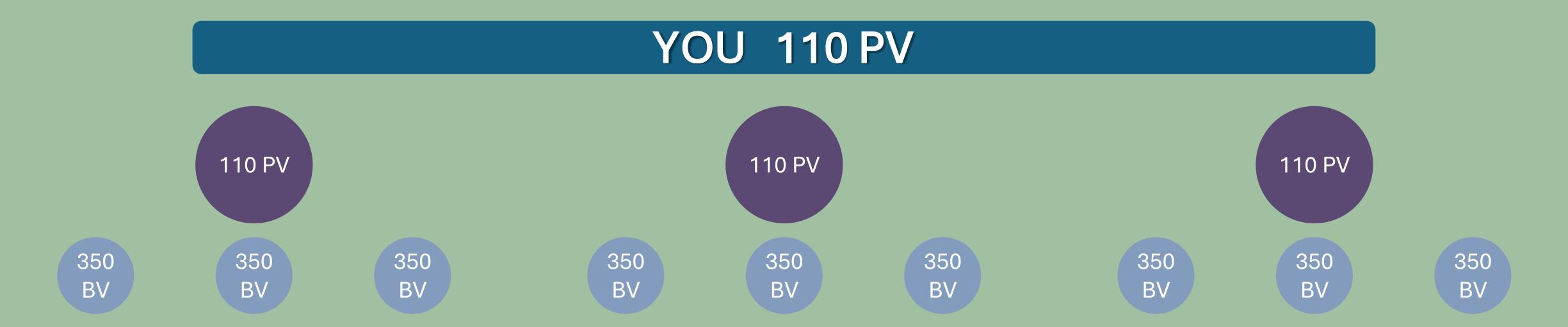
MONTH 1: You purchase your Jr. Executive Value Pack and sell three Jr Exec VP within your first 30 days... The Power of 3!

Your Elite volume is 1290 and you are now a Director and Fast Start Qualified, so you earn a double DSC of \$600! You will also earn Director RAC of \$200 and MIG of \$129

Your Total Income for your first month is \$929 with the investment of \$499.99 PROFIT: \$429 and AMAZING PRODUCTS TO USE, SELL AND SHARE!!



Example of RETURN ON INVESTMENT

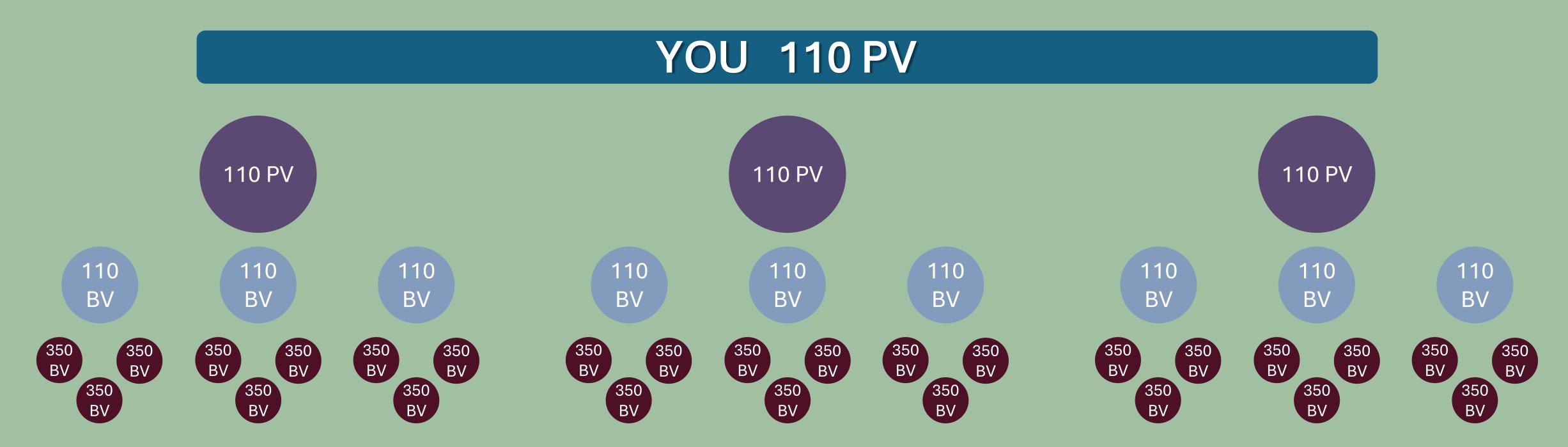


MONTH 2: Your three team members build their Power of 3 and they each have 110 PV. Your Elite volume is 3480 (3150+330). You are a Senior Director and earn \$400 RAC + \$348 MIG = \$748.

Total accumulated earnings for Month 1& 2:



Example of RETURN ON INVESTMENT



MONTH 3: Your team duplicates and they all enroll their 3.

Your Elite Volume is 10770 BV and you have achieved 10K Rank, earning Exec Dir RAC of \$500 plus 10K RAC of \$750 plus MIG \$1077 for a total earnings month 3 of approx. \$2327.

Total accumulated earnings for Month 1, 2 & 3:



Your First 90-120 Days



Schedule, your first Virtual Presentation with your candidates within the first week



Double DSC = Double Direct Sales Commission for 90 days (Within first 30 days)



Director Rank = \$200 RAC (within 30 days) + \$100 - \$300 MIG



Senior Director Rank = \$400 RAC (within 60 days) + \$300 - \$499 MIG



Executive Director Rank = \$500 RAC (within 90 days) + \$500 - \$1000 MIG



10K Club Rank = \$750 RAC + \$1000 - \$1500 MIG



Area Director Rank = \$2500 RAC (within 120 days) + \$1500 - \$2999 MIG

Total Bonus Money Available = \$4,350

Plus Direct Sales Commissions & Minimum Income Guarantee (Total earnings approx. \$6,400-9,400)





KANNAWAY PROVIDES:

- Low cost to get started
- Website and e-commerce provided
- Operations, customer support, shipping and logistics all provided
 - Training & Leadership Development
 - International opportunity
 - Exclusive trips and events



Exclusive Regional Retreats & Global Elite Retreats











Guccess hecklist

- Received first order
- Started using the products
- Installed and tried the Kannaway app
- Selected first people to contact
- Invited 5 people to launch party / first meeting
- Watched product training videos
- Reviewed Compensation Plan Training
- Completed first products sales
- Onboarded first team member
- Activated Double DSC

Signature

Learned the 7 Steps Process

Scan or photograph your completed check list and email it to **success@kannaway.com** to claim a free gift!

ID	



Geven Steps to Guccess



VISUALIZE YOUR OBJECTIVES

Make your goals clear, detailed, and concrete. Review them often. Develop a visual representation of the organization you're going to build to MATCH your income goals.



WORK YOUR DATABASE

Your name list or database is the lifeblood of your business. Ensure everyone you interact with is added to your main database. Regularly add new contacts, track your activities, and leverage tags for better organization.



INITIATE CONVERSATIONS

Say hello! There are endless ways to connect and see if someone's interested in learning more about our products or opportunity. Just get started!



SHARE KANNAWAY

Use videos, documents, your own stories, and samples to share the products and opportunity. Let people experience Kannaway products firsthand and then invite them to a presentation.



FOLLOW-UP & BUILD RELATIONSHIPS

The average time from initial contact to enrolment is 70 days, so leverage assets to keep in touch. Follow up with customers, as they can be a great source of new contacts.



ONBOARD TEAM MEMBERS REGULARLY & CORRECTLY

Set your new team members up for success! Within 48 hours, walk them through the Success Checklist and schedule their Launch Party. **Enjoy doing this often!**



KEEP GROWING & DUPLICATE

Your business growth journey is a path of personal and professional development. Keep learning, attend trainings and events, and as you grow, mentor and coach others.



Investina
VALUE
PACK
?

Jacantify
3 KEY
PEOPLE
?

Ready to take the NEXT STEP?







