



# Kannaway Compensation At-a-Glance Reference Guide

\*Minimum income guarantee based upon 10% of total Elite Volume (EV). MIG and Qualified EV reflects a maximum of 60% of Elite Volume coming from largest single leg. Monthly lifestyle Commissions require 2 consecutive months of qualification.



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	Entrepreneur	Manager	Director	Senior Director	Executive Director	Area Director	Regional Director
Minimum Income Guarantee*			\$100-\$300	\$300-\$500	\$500-\$1,500	\$1,500-\$4,500	\$4,500-\$10,000
Personal Volume (PV)	110	110	110	110	110	110	110
Qualified Elite Volume (EV)*		330	1K	3K	5K	15K	45K
Personally Enrolled Legs		3	3	3	3	3	3
Rank Advancement Bonus							
Rank Advancement Commissions (achieved anytime)				\$200	\$250	\$1,250	\$2,500
Rank Advancement Commissions (enrollment date)			\$200 (30 days)	\$400 (60 days)	\$500 (90 days)	\$2,500 (120 days)	\$5,000 (180 days)
Monthly Lifestyle Commissions*						\$500	\$750
Product Sales Commissions							
Retail Bonus	20% of Retail Purchase Price						
Direct Sales Commission	20% of Commissionable Volume (CV)						
Special Direct Sales Commission	\$30 to \$300 on select product Value Packages						
3 for Free	with a minimum of 3 customers in a calendar month, receive a product credit equal to the average.						
SmartShip Rewards	maintain monthly SmartShip orders for 6 consecutive months, get 7th month free!						
Residual Team Override Commissions							
Level 1	11%	11%	11%	11%	11%	11%	11%
Level 2	10%	10%	10%	10%	10%	10%	10%
Level 3			9%	9%	9%	9%	9%
Level 4				8%	8%	8%	8%
Level 5					7%	7%	7%
Level 6						6%	6%
Level 7							5%
Level 8							
Level 9							
Level 10							
Rank Infinity Bonus							
First Generation					1%	1%-2%	1%-3%
Second Generation					1%	1%-2%	1%-3%
Coded Infinity Commissions							
First Generation					1%	1%-2%	1%-3%
Second Generation					1%	1%-2%	1%-3%



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	100K Club	National Director	International Director	Vice Presidential Director	Presidential Ambassador	Crown Ambassador	Double Crown Ambassador
Minimum Income Guarantee*	\$10,000-\$13,500	\$13,500-\$24,000	\$24,000-\$40,000	\$40,000-\$70,000	\$70,000	\$83,333	\$83,333
Personal Volume (PV)	110	110	110	110	110	110	110
Qualified Elite Volume (EV)*	100K	135K	240K	400K	700K	1MM	4MM
Personally Enrolled Legs	3	3	3	3	3	3	4
Rank Advancement Bonus							
Rank Advancement Commissions (achieved anytime)	\$3,750	5,000	\$24,000	\$40,000	\$70,000	100,000	200,000
Rank Advancement Commissions (enrollment date)	\$7,500 (180 days)	\$10,000 (270 days)					
Monthly Lifestyle Commissions*	\$750	\$1,000	\$1,250	\$1,500	\$2,500	5,000	10,000
Product Sales Commissions							
Retail Bonus	20% of Retail Purchase Price						
Direct Sales Commission	20% of Commissionable Volume (CV)						
Special Direct Sales Commission	\$30 to \$300 on select product Value Packages						
3 for Free	with a minimum of 3 customers in a calendar month, receive a product credit equal to the average.						
SmartShip Rewards	maintain monthly SmartShip orders for 6 consecutive months, get 7th month free!						
Residual Team Override Commissions							
Level 1	11%	11%	11%	11%	11%	11%	11%
Level 2	10%	10%	10%	10%	10%	10%	10%
Level 3	9%	9%	9%	9%	9%	9%	9%
Level 4	8%	8%	8%	8%	8%	8%	8%
Level 5	7%	7%	7%	7%	7%	7%	7%
Level 6	6%	6%	6%	6%	6%	6%	6%
Level 7	5%	5%	5%	5%	5%	5%	5%
Level 8		4%	4%	4%	4%	4%	4%
Level 9			3%	3%	3%	3%	3%
Level 10							2%
Rank Infinity Bonus							
First Generation	1%-3%	1%-4%	1%-5%	1%-6%	0.75%-6.75%	0.5%-7.25%	0.25%-7.5%
Second Generation	1%-3%	1%-4%	1%-5%	1%-6%	0.75%-6.75%	0.5%-7.25%	0.25%-7.5%
Coded Infinity Commissions							
First Generation	1%-3%	1%-4%	1%-5%	1%-6%	0.75%-6.75%	0.5%-7.25%	0.25%-7.5%
Second Generation	1%-3%	1%-4%	1%-5%	1%-6%	0.75%-6.75%	0.5%-7.25%	0.25%-7.5%